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EXECUTIVE SUMMARY

Monier is the single largest manufacturer, supplier and distributor of construction materials and building projects in Papua New Guinea. The company operates a materials testing laboratory that has been independently accredited by the Papua New Guinea Laboratory Accreditation Scheme (PNGLAS).

Monier’s adherence to quality standards sets the business apart from its competitors in Papua New Guinea. The company makes sure to live up to its creed: ‘The Mark of Quality.’ Monier is involved in many of the most prestigious civil engineering, construction and building projects in Port Moresby, the National Capital District, and Central Province. It is a significant contributor to local communities and proudly supports local groups that demonstrate a commitment to improving the standards of education and health in PNG.

DEMONSTRATED QUALITY, COMMITMENT & PRODUCTION CAPACITY

Monier actively attends to its responsibilities and obligations in relation to: Health and Safety, the Environment, Corporate Governance and Community Relations.

OUR CORE VALUES

Market leaders we will be
Our aim is to supply products of international standard
Nurture business relationships both existing and new ones
Incorporate quality assurance in all we do
Excel in the delivery of products
Reward staff for achievement and loyalty
Monier has demonstrated a commitment to quality and a capacity for production. It has proved itself capable of successfully supplying construction materials and building products to several high profile projects, including:

- PNG LNG
- Residency Apartments
- Windward Apartments
- Avara Annex Buildings
- Old Parliament House Redevelopment
- Steamships Harbourside Offices Precinct
- NCDC City Hall
- Kumul Overpass
- Sir John Guise Stadium
- Pacific Games Village UPNG
- Air Niugini Apartments & Services
- Hubert Murray Highway 5 Mile to 6 Mile
- Hubert Murray Highway 5 Mile to Erima
- Morea Tobo Road 6 Mile to 7 Mile (Jackson Airport access)
- Hubert Murray Highway Erima to 9 Mile
- Hubert Murray Highway 2 Mile
- Magi Highway 5 Mile to Bautama

Monier is an integrated business whose operations are mostly self sufficient. It does not rely on outside sourcing for the majority of its critical raw materials, or for its manufacturing. The company is fully self-sufficient in coarse and fine concrete aggregates and it imports all cement requirements direct from the manufacturer. Monier manufactures and distributes a wide range of construction materials and building products including: ready mix concrete, quarry materials, reinforced concrete pipes, precast and prestressed concrete structural and or architectural elements, masonry block wall systems and pavers, and a range of moulded water tanks and septic tanks.
SUCCESSFUL MONIER PROJECTS

Monier has invested, and continues to invest, in people, technology, capacity and capability. This is the key to ensuring an adherence to high quality standards, compliance with customers’ specifications, and timely supply and delivery.
In the following projects, Monier has demonstrated its commitment to high quality and production capacity:

- Exxon Mobil Headquarters Port Moresby
- Airways Residences
- The Holiday Inn Express Suites
- The Grand Papua Hotel
- The Stanley Hotel
MONIER CUSTOMERS

Monier supplies a wide variety of customers with construction materials, building products and technical services. Our customers vary from the home handyman/renovator—who purchase precast concrete washtubs—to international construction companies undertaking work on major projects.

Monier’s range of products and capacity set it apart from the competitors and the company’s technical capability and high quality standards make it unique in the PNG market place. Monier specialises in meeting customers’ specific requirements for construction materials and building products.

Our contract and specification review process ensures that we understand these specific needs and are able to offer compliant products.

Retail customers requiring standard (or off-the-shelf) products are able to make purchases at Monier 6 Mile Sales Office (Saraga Street, 6 Mile). Account customers are able to place orders by presenting authorised and approved company purchase orders. These can be processed electronically, by facsimile, or in hard copy.
Monier has demonstrated that it has the capacity and the capability to supply construction materials and building projects that meet quality and service performance specifications. They are fit for purpose and are competitively priced. The Monier Sales Office at 6 Mile is where off-the-shelf items can be purchased. The office also has a comprehensive display of rock grades used in making concrete products.

Monier customers have been involved in the most prestigious and significant projects in Papua New Guinea. These include, but are not limited to:

- Fletcher Morobe Constructions
- Global Constructions
- Leighton PNG
- Exxon Mobil
- Curtain Bros
- Wood Group
- Wagners
- Lamana Developments
- Hebou Constructions
- Eda Ranu & NCD Wtare
- CPS Developments
- Dekenai Constructions
- PNG Forest Products
- XYZ Constructions
- China Railway Construction
- China Railway Engineering
- Phoenix Group
MONIERS’ PEOPLE

Monier directly employs approximately 360 people. It also has strong alliances with local suppliers and service providers, who indirectly employ many more.

HEALTH & SAFETY

Monier’s highest priority is the health and safety of its employees. The company has implemented, and is continuously improving, a Health and Safety system based on Australian Standards AS/NZS 4801.

Monier’s Health Safety and Environment (HS&E) system is transparent, inclusive and consultative.

A process of ‘visual management’—prestart meetings and toolbox meetings—is used to communicate HS&E messages to employees who do not have access to electronic media.

Monier has a dedicated Health/Safety & Environment Manager and the company’s Occupational Health & Safety (OH&S) policies are available upon request.

A highly experienced, dedicated and committed executive and senior management team support Monier’s operations and functions.

Each manager of the company’s operations and functions is directly accountable for employee safety, product and service quality, and the efficiency of the product lines or functions for which they have responsibility.

Moniers Human Resources policies can be made available upon request
Monier has developed a strong culture of community engagement. The company supports the communities in which it operates by assisting with programs that directly improve the standards of health and education.

Monier is a significant contributor to the local communities and provides funding for the Buk bilong Pikinini early childhood library and reading program. It supports the Sir Theophilus Foundation, the Port Moresby General Hospital charity, the 6 Mile Medical Clinic, the Caritas Technical Secondary School and Don Bosco Colleges.
In the Paris Exposition of 1887, Joseph Monier exhibited his invention of iron mesh-reinforced concrete. On July 16 of the same year, he was awarded his first patent for reinforced concrete products.

Initially, the invention was used for agricultural purposes. But Monier found new applications for the product and obtained more patents: for reinforced concrete pipes, reinforced concrete panels to be used in building facades, reinforced concrete structural beams, and reinforced concrete bridges.
Monier eventually took out many patents around the world for reinforced concrete products and building systems. Typically, they were valid for only 15 years and it was necessary to pay a significant annual subscription to maintain them.

He opted to sell the rights outside of France to local engineers and designers. The Monier name thus came to be associated with reinforced concrete systems and products around the world. In the 1890s, the German designers and engineers Wayss took out Australian patents on Monier reinforced concrete systems.

The first reinforced arch structures in Australia were built using the Monier reinforced concrete system. The Monier name was also much used by other companies whose core businesses was in reinforced and/or ready mix concrete products.

In many instances, the only commonality between these businesses was the word Monier in their names. Otherwise, they had little or no direct relationship with each other, and no connection with Joseph Monier, or his family.

From the 1960s on, most Monier businesses and operations were acquired by major industry players. When operations were integrated, the Monier name disappeared, replaced by other brand names.

Monier Limited was established in Papua New Guinea in 1958 and was purchased in 2005 by Sir Theophilus G. Constantinou. The long enduring concrete roof tile roofing systems is generally what people now associate with the name Monier.
The distinctive red ‘cats ears’ in the black circle, the Monier name, and the Company creed of ‘The Mark of Quality’ are all elements of the registered Monier Ltd brand and logo, in both Papua New Guinea and Australia.

Since 2005, the proprietor of Monier has invested in increasing capacity and capability in the production of construction materials and the manufacturing of building products. Monier has established strong brand recognition and it has a reputation for supplying quality products and services throughout Papua New Guinea.
THANK YOU ..............

Thank you for taking the time to read Monier Limited’s Company Profile. Monier hopes that you have gained an insight into its culture of continuous improvement and its commitment to the mark of quality.

Monier depends on its clients and customers for its success and looks forward to demonstrating what can be achieved for you.

Contact the Monier team if you require further information. Monier looks forward to being able to supply your construction materials or building product requirements.
CORPORATE PROFILE

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